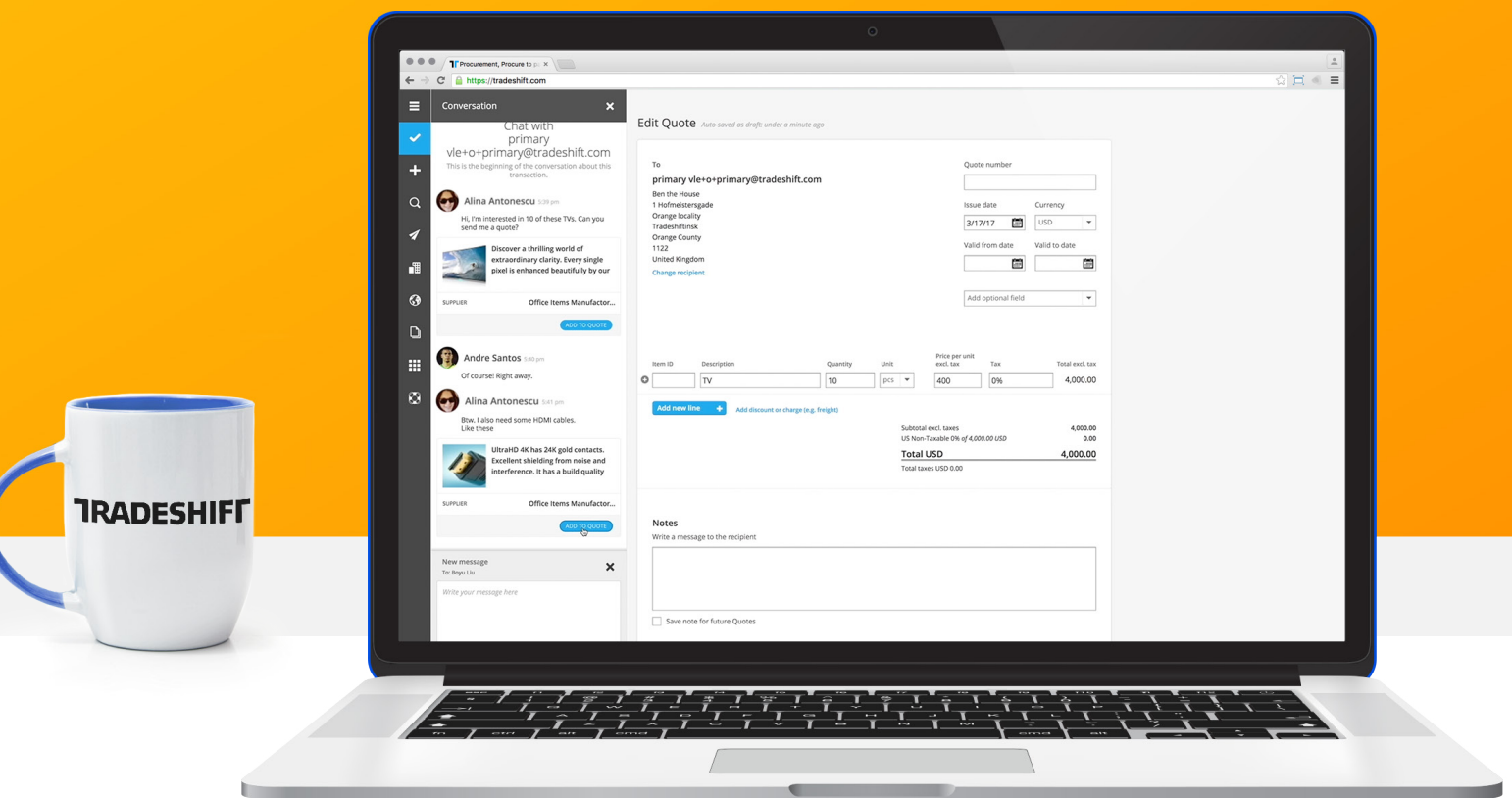


TRADESHIFT®

Tradeshift Buy

Flexible e-procurement that doesn't box you in.



Procurement is a key strategic player in your company's success. But how can you fuel growth, facilitate innovation, and enable agility, with all this global economic uncertainty and new competitors constantly flooding the market?

Managing change is the challenge of tomorrow for big and small companies alike. Growth and innovation are impossible for procurement to manage with yesterday's e-procurement systems.

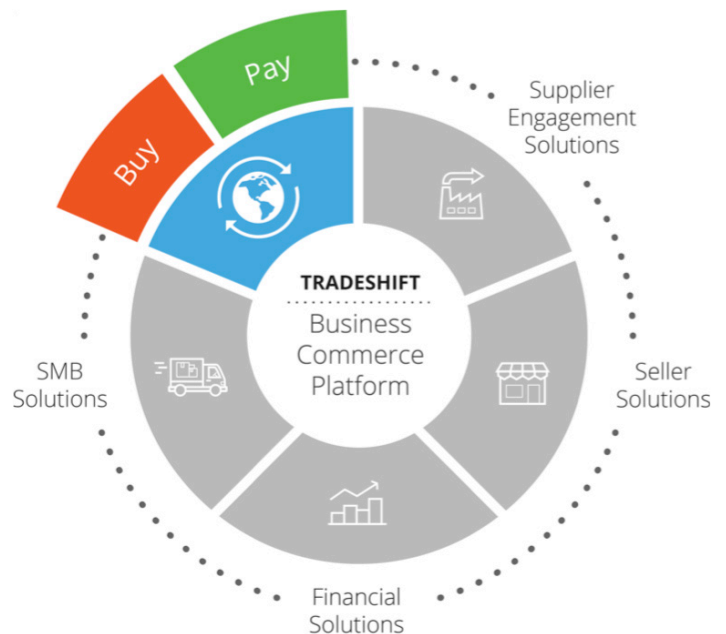
Simple, Collaborative Procurement Capabilities

Tradeshift Buy helps you procure the things your business needs and get all spend under management. Networked catalogs enable employees to buy contracted goods and services. Collaboration, internal and external, addresses more advanced spend categories and leads to agile processes. Tradeshift Go delivers a lightweight, collaborative solution for control of and visibility into long tail spend. In addition, you can leverage the Tradeshift platform to create category- and company-specific best practices that encourage participation, compliance, and differentiation.

- **Buyer marketplace manager** — Simplify management of all your catalogs, and create your own private marketplace of goods and services for employees to shop.
- **Marketplace search** — Catalog search that gets smarter as you use it, empowering your users to get what they need faster.
- **Modern shopping experience** — Employees can easily shop for goods and services in a private marketplace of approved and contracted supplies.
- **Workflow** — Efficient, controlled document routing gives your business the compliance it needs.
- **Collaboration** — Modern, real-time chat for sharing documents, products, and status that leads to faster PO processing, better visibility, and increased adoption.
- **Services procurement** — Manage your services spend using flexible order processes that allow for collaboration, speed, and control.
- **Tradeshift Go** — Control and track employee spending for long-tail items by approving and generating virtual credit cards for purchase and invoice payment requests.
- **“One-to-many” supplier marketplace manager** — Makes it easy for suppliers to work with you. Suppliers can easily publish and manage their catalogs across Tradeshift’s network of customers by loading their catalogs once, then configuring to their customers individually.

“ The implementation has made it possible for us to improve cost and efficiency by over 31% in less than three years. ”

-Deutsche Post DHL



Why Tradeshift?

Total Global Compliance

Tradeshift views compliance as table stakes with our Marketplace, Workflow, Validation, and Legal Country Compliance capabilities. It's in the foundation of Tradeshift, and it's the foundation of any global organization. The Tradeshift solution ensures that all stakeholders, internal and external, are compliant with company processes and policies, and global regulations, while realizing agility.

Comprehensive Spend Management

Tradeshift gives you control and visibility into all of your spend, which means better strategic decision-making, capturing real cost savings, and unmatched efficiency. Tradeshift does this by capturing the spend from all your suppliers in one system, from strategic catalog suppliers to long tail purchases. Dashboards and reports deliver visibility into organizational performance and opportunities for improvement.

Collaboration Made Easy

We've made it possible for users to easily engage in discussion across the business and with suppliers. AP employees and teams can work together and with stakeholders to balance work loads, engage the experts, and process invoices timely. AP can also collaborate with suppliers to obtain information or resolve questions.

Supplier Onboarding

Tradeshift is the only solution that solves supplier onboarding and adoption by providing real value for both the buyer and the supplier, removing the supplier adoption thorn from your side. Suppliers can find new customers, manage their products and pricing, support customers, and invoice all their customers from one account.

Flexible Platform

Tradeshift is the only flexible platform that streamlines and simplifies your AP processes, enabling company-wide agility and helping you respond quickly to the ever-changing market. As a solution that grows with you, your business growth will never be limited by your technology solutions. With Tradeshift, you have a solution that meets your needs now, and in the future as your business changes.

Benefits of our modern approach to Procurement:

- Extend or connect any system to Tradeshift-developed capabilities using our **open platform**.
- Use **modern collaboration**, embedded everywhere, to engage with employees and suppliers, facilitate the purchasing process, and collaborate on orders.
- Shop on a **public marketplace** of goods & services, or create your own marketplace for a streamlined sourcing and shopping experience.
- Intelligent **search** improves as you use the system, making it even more robust for users
- Capture and **control long tail spend**, and earn rebates.
- **Onboard your whole supply chain** quickly and effectively for total spend management
- **Get total global compliance** in the countries you operate.
- **Ensure consistency** throughout the complete documentation lifecycle.
- Get shorter cycle times through **efficient routing** for all documents.

About Tradeshift

Founded in 2010, Tradeshift is the world's largest business commerce platform that connects buyers and sellers. Tradeshift connects over 1.5 million companies across 190 countries and is headquartered in San Francisco, with offices in Copenhagen, New York, London, Paris, Suzhou, Chongqing, Tokyo, Munich, Frankfurt, Sydney, Bucharest, Oslo, and Stockholm.