

# Tradeshift

# Is a smooth Procure-to-Pay process even possible?

## Yes, with Tradeshift P2P



Getting Procurement, Suppliers and Accounts Payable in the same digital room seems like a dream, only now it's a reality. Have you ever dreamt of an AI-driven P2P process? Think about it: no more friction, bottlenecks, or late payments, no more mistaken orders, bad fulfillment, or lost invoices. Welcome to the world of smooth procure-to-pay. It flows like silk, and delivers results:

**Day 1**  
transact digitally with  
your suppliers

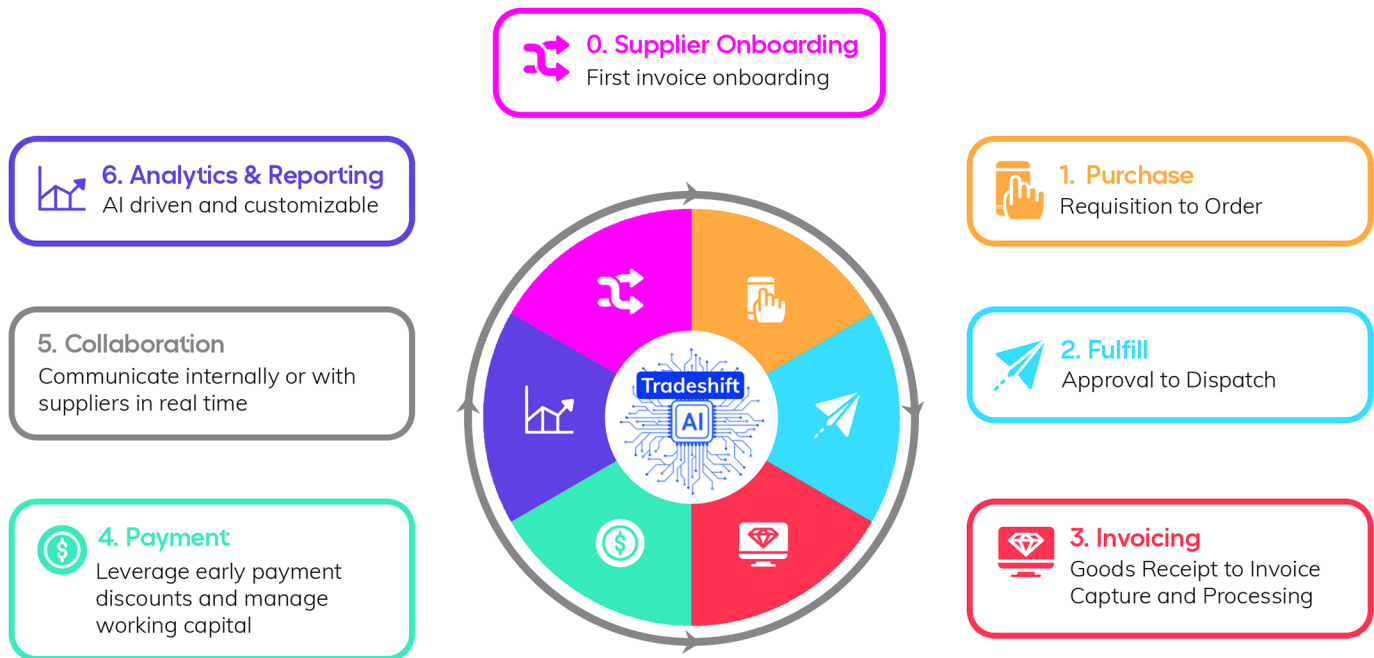
**95.8%**  
lower transaction  
costs\*

**70%**  
faster invoice  
cycle time\*\*

**2.15x**  
higher straight-through  
-processing rates

Source: AP Metrics that Matter, 2024, Ardent Partners  
\*from an average of \$10.18 to as little as \$0.15 per invoice  
\*\*from an average of 10.1 days to as little as 3 days

# How does it work?



- 0 Supplier Onboarding: One Simple Step and They're In**  
We make the process smooth from the very beginning. Suppliers are directly onboarded upon sending their first invoice through our **innovative 1st invoice onboarding** functionality. This is as fast as it can get.
- 1 Purchase Process: Requisition & Order**  
Start in the Tradeshift Shop. **Business users** and / or the **Procurement team** can browse catalogs or search for what they need. When ready, they submit their request, which goes straight for approval.
- 2 Fulfill Process: Approve & Dispatch**  
Approvers, such as **Procurement Managers**, can review requests on any device. Once approved, they **automatically** become purchase orders. **Suppliers** receive them and submit invoices through the Tradeshift network, allowing the **AP team** to confirm receipt. Document exchange between buyers and suppliers can be done seamlessly through Babelway, our **EDI and B2B** integration tool.
- 3 Invoicing Process: Capture & Process**  
**AP teams** can wave goodbye to manual data entry. AI scans invoices, extracts data, suggests invoice coding values, and validates it for faster and easier approval by your AP team.
- 4 Payment Process: Pay on Time or Early**  
**Suppliers get paid within a couple of days** with Cash, our receivables financing product powered by the Tradeshift-HSBC Joint Venture, while you maintain your existing cash flow cycles. AP teams can also use our virtual card, a proven spend management product to pay suppliers with control and traceability.
- 5 Collaboration: Through the Entire P2P Journey**  
Unify procurement, suppliers, and AP on a **single platform**. Seamless collaboration, real-time visibility, and efficient communication drive process optimization and strengthen partnerships.
- 6 Beyond P2P: Get Insights & Optimize**  
With Tradeshift, you go beyond P2P. Make use of **AI** to analyze performance, identify bottlenecks, improve processes, and leverage network insights to spot trends and mitigate risks.

Watch Tradeshift eProcurement and AP automation in action





“Tradeshift is a key partner in our digital transformation journey. Their platform is allowing us to embrace new technology and go digital far quicker than ever before. They’re also best in class for supplier onboarding. Getting this right is crucial to going digital.”

**Nadine Gradel**

Senior Manager, Transactional Accounting, Disneyland Paris

## Is Tradeshift P2P the right choice for you?

### Start P2P Your Way:

Modular, best-in-class suite lets you start your **digital transformation journey**, based on your specific business priorities.

### Scale with Confidence:

Tradeshift P2P scales with your business, handling any transaction volume and leveraging **Artificial Intelligence** for touchless processing - to date, we have processed more than 250 million invoices and transacted over \$1.4 trillion in GMV.

### Easy for Everyone:

User-friendly interface eliminates frustration, reduces exception rates, and boosts productivity with **2-way** and **3-way** invoice matching.

### Fast Results, Big Impact:

Be up and running in as little as **90 days** with minimal training and have better control of your cash flow and working capital for business growth.

## Tradeshift - disrupting procure-to-pay since 2010

### Compliance as a Service:

Don't sweat evolving e-invoicing rules. Tradeshift delivers out-of-the-box compliance in **70+** countries, including China's complex fapiao system. We've got you covered.

### Innovation Leader:

Tradeshift was born in the cloud, pioneering **AI** and machine learning in B2B commerce. We're more than P2P - we're a network for growth.

### Universal Value Network:

Unlike others, Tradeshift offers value to everyone - this is why we have onboarded over **1 million** suppliers, crushing industry standards.

### One Connection:

Tradeshift offers a **single point** to access all apps and connect with all partners. Buyers are also sellers, AP is AR - it's all here.

It's time to implement a smooth P2P process for your business.  
Let Tradeshift transform your P2P journey.

Call us now or request a demo to get started

