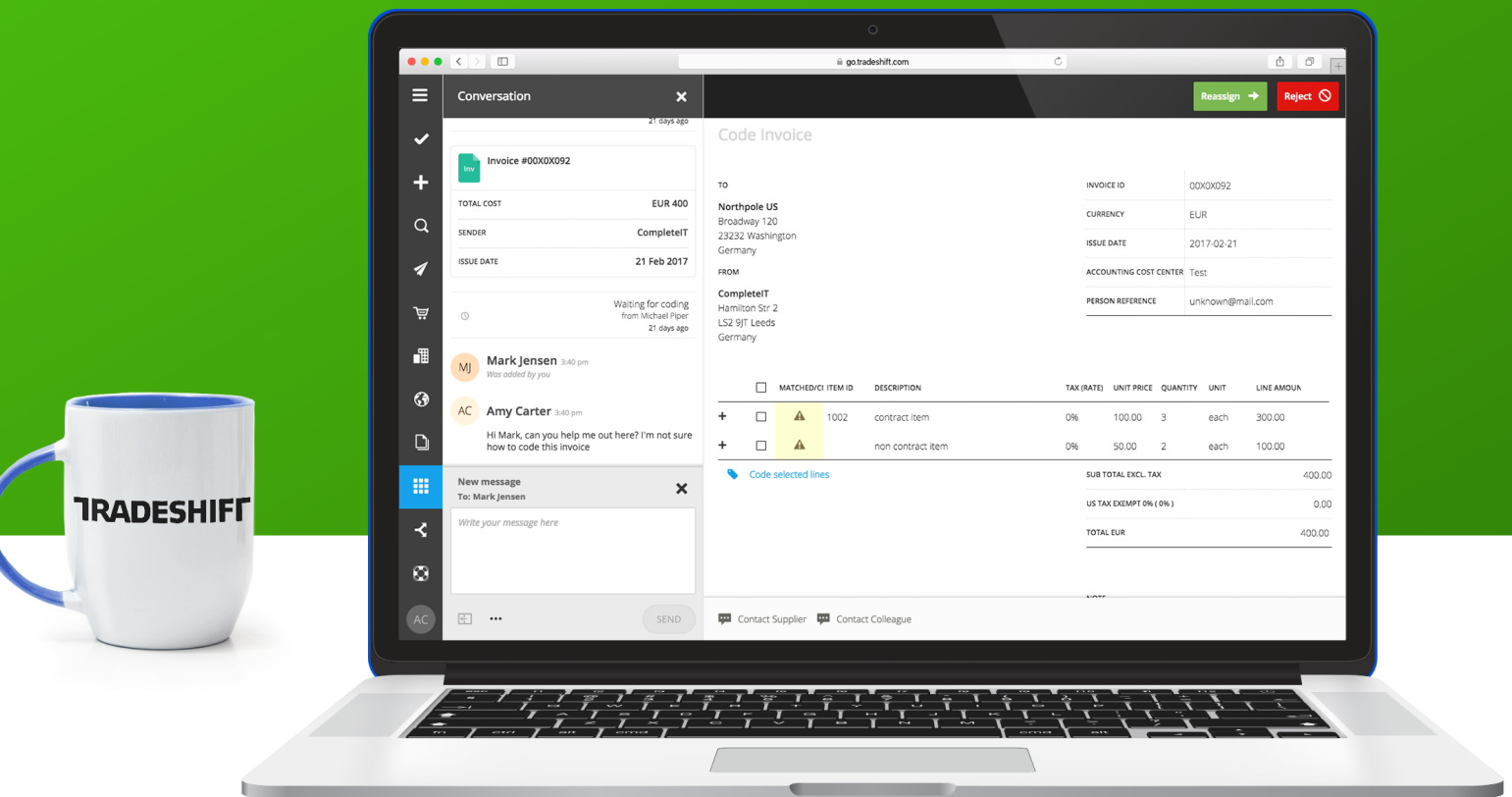# TRADESHIFT®

Tradeshift Pay

Flexible invoice management that doesn't box you in.

Accounts Payable is a key player in your company's operations, and in maintaining supplier relationships. AP has a short window to process invoices to make sure they are compliant, accurate, and paid on time. Achieving all-electronic transactions, process efficiency and compliance is a challenge with yesterday's invoice management systems.

How can companies scale and achieve compliance and accuracy over thousands of invoices? Work electronically with all your suppliers across the globe and collaborate with all your stakeholders.

Simple, Collaborative Pay Capabilities

Tradeshift Pay enables electronic invoicing, helps ensure you're compliant with global trade regulations, and prevents invalid invoices from reaching your company. Your AP can work collaboratively internally and with suppliers in real time to drive process efficiency. In addition, you can leverage the Tradeshift platform to create apps and on-the-fly business configurations that drive compliance and best practices.
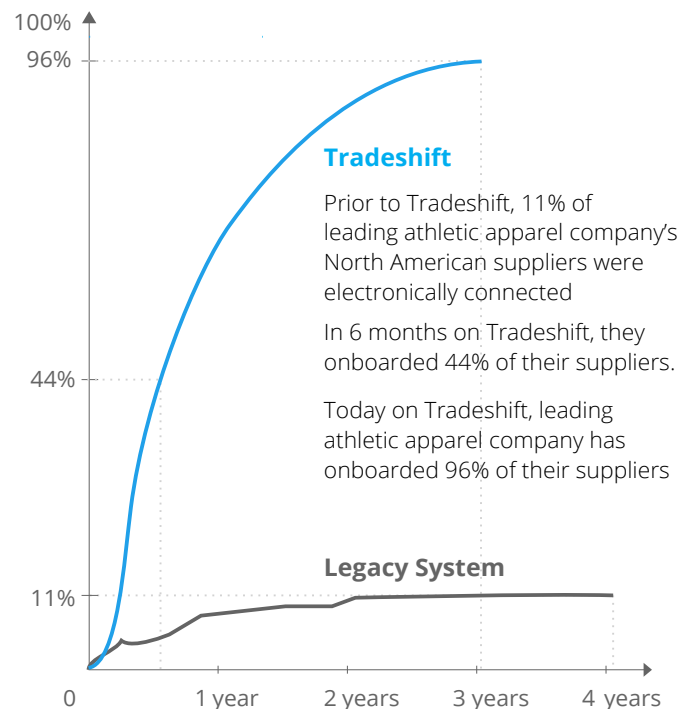
- **Electronic invoicing** — Receive, approve, and pay invoices through a modern user experience—no need for overly complex systems that slow you down.

- **Workflow** — Smart invoice processing with reduced exceptions, so you can capture more discounts and pay on time.

- **Matching** — Set rules to support 2- and 3-way match, and non-PO scenarios using multiple purchasing document types, including change orders, contracts, and ASNs.

- **Document firewall** — Real compliant AP automation makes sure invoices received comply with your business rules and improve touchless processing.

- **Legal Country Compliance** — Country legal compliance across the globe. One of few who can eInvoice in China and India.

- **Collaboration** — Modern, real-time, across-document communication and chat leads to faster PO and invoice processing and accuracy.

- **Financing** — Capture discounts dynamically from more than just strategic suppliers, saving more money and improving cash management.

- **Intelligent invoice scanning** — Facilitate supplier onboarding using automatic classification and verification of an invoice from supplier-driven or buyer-driven workflows.

- **Tradeshift Go —** Employee self-service invoice payment to reduce the number of incoming invoices from approved categories and suppliers. Control and track employee spending by approving and generating virtual credit cards for payment requests.

> **"** The airline industry...requires speed, flexibility and seamless collaboration. Tradeshift's platform ensures that something as simple as an invoice doesn't slow down our 24/7 business, benefiting both our company and our suppliers. **"**

Thierry Bellon
CPO,
Air France-KLM

Industry-leading supplier onboarding

Tradeshift

Prior to Tradeshift, 11% of leading athletic apparel company's North American suppliers were electronically connected

In 6 months on Tradeshift, they onboarded 44% of their suppliers.

Today on Tradeshift, leading athletic apparel company has onboarded 96% of their suppliers

Legacy System

100%
96%

44%

11%

0   1 year   2 years   3 years   4 years

Why Tradeshift?

Total Global Compliance

Tradeshift views compliance as table stakes with our Marketplace, Workflow, Validation, and Legal Country Compliance capabilities. It's in the foundation of Tradeshift, and it's the foundation of any global organization. The Tradeshift solution ensures that all stakeholders, internal and external, are compliant with company processes and policies, and global regulations, while realizing agility.

Process Efficiency

Quickly verify and pay invoices. Automated and electronic processing gives your company more time to make the best use of cash. Invoices are validated based on your rules. Self-service payment and validation reduce the number of invoices that AP teams need to process. Machine learning can quickly match incoming invoice lines items to orders.

Collaboration Made Easy

We've made it possible for users to easily engage in discussion across the business and with suppliers. AP employees and teams can work together and with stakeholders to balance work loads, engage the experts, and process invoices timely. AP can also collaborate with suppliers to obtain information or resolve questions.

Supplier Onboarding

Tradeshift is the only solution that solves supplier onboarding and adoption by providing real value for both the buyer and the supplier, removing the supplier adoption thorn from your side. Suppliers can find new customers, manage their products and pricing, support customers, and invoice all their customers from one account.

Flexible Platform

Tradeshift is the only flexible platform that streamlines and simplifies your AP processes, enabling company-wide agility and helping you respond quickly to the ever-changing market. As a solution that grows with you, your business growth will never be limited by your technology solutions. With Tradeshift, you have a solution that meets your needs now, and in the future as your business changes.

Benefits of our modern approach to Invoice Management:

- Extend or connect any system to Tradeshift-developed capabilities using our **open platform**.

- Use **modern collaboration**, embedded everywhere, to engage with employees and suppliers, facilitate the invoice processes, and resolve disputes.

- Create company- and category-specific **workflows** and on-the-fly business configurations so the solution meets your business needs.

- Reduce the number of long-tail invoices with **Tradeshift Go** - maintain control of and visibility into how funds are spent.

- **Onboard your whole supply chain** quickly and effectively for all-electronic transaction efficiency.

- **Get total global compliance** in the countries you operate, including China, even with changing regulations.

- **Ensure consistency** throughout the complete documentation lifecycle.

- Get shorter cycle times through **efficient routing** for all documents.

- Set up an automatic **dynamic discounting** program that captures discounts from a larger selection of suppliers and ensures a healthy supply chain.

About Tradeshift

Founded in 2010, Tradeshift is the world's largest business commerce platform that connects buyers and sellers. Tradeshift connects over 1.5 million companies across 190 countries and is headquartered in San Francisco, with offices in Copenhagen, New York, London, Paris, Suzhou, Chongqing, Tokyo, Munich, Frankfurt, Sydney, Bucharest, Oslo, and Stockholm.